

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2006. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Yang Ming

cosco

L.A./L.B./Oakland Ports To Busan, South Korea

10%

10%

29%

8%

10

13

\$2,900

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: 58.0	\ 286.0	Market	Transit								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec ARB	Cotton R.	Size	Container Rate
Hyundai	34%	33%	10								
Evergreen	28%	24%	18								
Haniin	17%	4%	10								

\$635

Weighted Average Container Rate \$

\$3,535

\$3,535

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L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: 140.0 \ 762.3

Wionai\1 car. 140.0\	702.5	Market	Transit Time in Days	Ocean Rate								
Carrier	Market Share	Share CY			BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	27%	42%	16	\$115 ¹⁶	\$30 ¹⁶	\$40					21 KT	\$3,085
NYK Line	27%	15%	14									
Maersk-SeaLand	14%	3%	24	\$9,725	\$635	\$40						\$10,400
Hanjin	10%	6%	15									
Evergreen	7%	11%	17									
China Shipping	4%	11%		\$1,600								\$1,600
OOCL	4%	1%	16									
COSCO	3%	7%	16									
Hyundai	3%	1%	15									
Wan Hai	0%	3%	15									

Weighted Average Container Rate \$5,232

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¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: 321.0 \ 1.422.9

1110Hall (1 car. 021.0	(1,122.0	Market	Transit		Surcharges:									
Carrier	Market Share	ket Share	Share	are Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	63%	54%	13											
Hanjin	12%	6%	14											
NYK Line	11%	15%	13											
Wan Hai	8%	8%	17											
Hyundai	4%	2%	14											
Hapag-Lloyd	1%	0%	13	\$152 ¹⁶	\$32 ¹⁶	\$40	4%					21 KT	\$4,032	
Evergreen	1%	12%	15											
OOCL	1%	0%	13											

Weighted Average Container Rate \$4,032

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¹⁶ Rate is calculated per KT not by container.

Evergreen

Yang Ming

Hanjin

L.A./L.B./Oakland Ports To Manila, Philippines

0%

0%

0%

21%

15%

10%

23

18

21

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: 20.0 \ 39.0 Surcharges: Market Transit Time Container Market Share Ocean CYShare in Days THC CFS Rec ARB Cotton R. Rate Carrier Rate **BAF** CHASSIS CAF Size Waln Hai 100% 51% 24

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: 2.0 \ 3.0

111011111 1111 1111 1111		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Wan Hai	100%	67%	28									
Hapag-Lloyd	0%	33%	26	\$220 ¹⁶	\$32 ¹⁶	\$40					21 KT	\$5,332

Weighted Average Container Rate

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¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: 32.7 \ 115.2

Carrier	110.2	Market	Transit		Surcharges:								
	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	37%	61%	18										
OOCL	37%	20%	16										
Yang Ming	12%	12%	21										
K Line	6%	4%	19										
MOL	6%	2%	21	\$3,500	\$635	\$40			_			·	\$4,175
Hapag-Lloyd	2%	1%	17	\$177 ¹⁶	\$32 16	\$40	10%					21 KT	\$4,801

Weighted Average Container Rate \$

\$4,337

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¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: April 2006

Month\Year: $61.0 \setminus 1$	30.8	Market	Transit	Ocean Rate								
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	46%	24%	11									
NYK Line	43%	63%	10									
MOL	7%	9%	11	\$3,000	\$635	\$40						\$3,675
K Line	3%	3%	10									
Hatsu Marine Ltd.	2%	1%	12									

Weighted Average Container Rate \$3,675

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